



Welcome to The Future Of Document Management



ifa | remote working | cost savings | data access

Introduction

South coast based Mortgage broker, Westpoint Mortgage Management, are reaping the rewards of opting to use the obsidian ASP hosted Document Management service from xDM Software.

The rapidly growing company has 20 employees spread over 4 locations in the UK, from the south coast to Merseyside and had been searching for a document management system to fit their way of working for two years.

Selecting A Solution

Upon identifying obsidian ASP as a possible solution to their problems, John Mills, MD of Westpoint, moved things forward, "We had very specific requirements regarding the type of information we needed to store, its security and the ability to restrict users access to certain parts of the data. Many systems provided that level of functionality but fell down in terms of usability. It was imperative for us to put in place a system that was easy to learn and use – if not our staff simply would not have used it!"

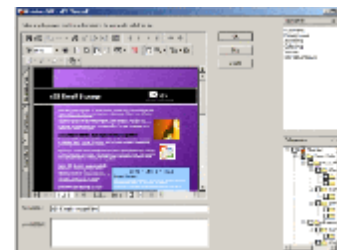


After viewing a demonstration of the obsidian ASP system, John made use of a dedicated Westpoint demonstration system that was created and hosted by xDM. MD, David Jones explains "Westpoint were looking, like many firms, to really understand what impact Document Management would have on their firm *before* going live with a system. The only sensible way to do that is to run a trial system in parallel and experiment with it in full."

obsidian ASP

The beauty of the obsidian ASP system is that a demonstration system can be setup and hosted on our remote servers allowing the user to be up and running with no disruption to their staff, servers or any expensive test installation costs. With obsidian also providing a full web services interface the system appears as if it is running locally and provides the user with a full trial environment to experiment with."

Upon completion of their trial period, Westpoint moved onto the full obsidian ASP service providing them with an industry strength Document Management solution for a monthly fee based on the amount of remote document storage space used by the firm. Mills explains why he chose the ASP service rather than running the system in-house "We are a rapidly expanding company and at the moment we are concentrated on growing the business and have not got the time to become involved in managing a local document management system. The system fulfilled our compliance requirement with regards to Disaster Recovery and File Storage and moving to obsidian ASP has allowed us to make the most of Document Management functionality without needing to install large servers, manage complex database software and perform religious backups – it is all done for us. All we do is store and access the data, as and when we want to, and we've even been able to use the company photocopier as the system scanner!"



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Return on Investment

The Westpoint Compliance Officer is based in the Liverpool office, and currently travels around the offices on a regular basis to ratify new contracts and policies. After choosing obsidian ASP and saving new policy documents into the centrally hosted system, Mills expects the compliance officer to be able to view and authorise documents from his local office. This alone will save a massive amount in terms of mileage costs and travel time.

The fact that Westpoint now have a daily backup of, and instant, controlled access to, all of their stored policy documents, also means that the company's disaster recovery plan and compliance issues are also easier to manage.

So all in all are Westpoint happy with their decision?

Just ask John Mills! "Given that the system performs as we want it to and that so far we have spent less on the system than we would have done on a scanner alone, I'm very happy!"

37 Documents found.

Keywords		
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Further Information

xDM Software

xDM Software was formed in 2002 to develop innovative solutions to the Document Management problems faced by the majority of businesses today.

They provide "cradle to grave" assistance to companies who are moving towards a paperLESS environment. Their flagship product, the Obsidian xDM Document Management software, has been developed using the leading edge Microsoft .NET technologies and the industry standard MS SQL Server database. The solution is applicable for all businesses from single person companies to multi-office installations.

For more information regarding the xDM Software contact:

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Westpoint Finance

Westpoint is a specialist mortgage broker providing long term advice on all aspects of mortgage management.

With effective mortgage planning it is possible to save substantial amounts of money over the term of a mortgage.

The experienced consultants at Westpoint will guide you through the maze of potential mortgages with the aim of obtaining the most competitive financial arrangement for your plans and circumstances.

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