



Welcome to The Future Of Document Management



tax consultant | small business |
efficiency gains

Introduction

Gloucestershire based Tax Consultant, Dr Ros Martin, made the move to obsidian xDM after coming across it as a reviewer in the Accounting Web Document Management survey. She liked it that much that she made the decision to purchase within a couple of weeks.

A New Business

Ros formed Dr Ros Martin Tax Consulting in mid 2004 and knew straight away that in order to make the most of her time as a tax expert, she didn't want to be spending any more time than absolutely necessary on tasks such as document filing. She says "I'd already invested in a new computer and a fax machine that doubles as a scanner so didn't want to spend too much more on a document management system. But at the same time I was very aware that my time is money and a system that helps me save time would be well worth paying for"

Ros met with Herefordshire based, xDM during the Accounting Web Document Management survey. The survey questionnaire provided some pointers on what to look for and Ros was impressed with what she saw "The initial part of the meeting was taken up with discussing my business and my needs. We discussed how I do business and how the software could be used to assist me. I was therefore impressed with this aspect of the package."

Ros made the decision to go with xDM very shortly after this initial meeting and arranged an installation date.

Implementation

During the initial meeting xDM had determined that Ros would need one day to install, configure and train her in the use of the system. In actual fact Ros was up and running by 1pm on the implementation day – and that included configuring her existing scanner to work with obsidian, installing all software (obsidian, FiRe and the MS Office Addins) and training her. Ros adds "I was very impressed with the delivery of the system and the training – I now really just need to practice using it. But on this note I feel that the ongoing support will be available as and when I need it."



The Future....

Ros concludes "I'd have no problem referring other businesses to xDM. They have impressed me with their product, service and general approach to client satisfaction and I look forward to working with them in the future."

Further Information

xDM Software

xDM Software was formed in 2002 and provide "cradle to grave" assistance to companies who are moving towards a paperLESS environment. Their flagship product, the Obsidian xDM Document Management software, has been developed using the leading edge Microsoft .NET technologies and the industry standard MS SQL Server database. The solution is applicable for all businesses from single person companies to multi-office installations.

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